

# Design Thinking

Innovation is the central  
issue in economic  
prosperity

*Michael Porter*



**Innovation** is a new idea, device or process.<sup>[1]</sup> Innovation can be viewed as the application of better solutions that meet new requirements, inarticulated needs, or existing market needs.<sup>[2]</sup> This is accomplished through more effective **products**, **processes**, **services**, **technologies**, or **ideas** that are readily available to **markets**, **governments** and **society**. The term innovation can be defined as something original and more effective and, as a consequence, new, that "breaks into" the market or society.<sup>[3]</sup>

*Wikipedia*

## Innovation Back Then



## Innovation Today



## Innovation Back Then



## Innovation Today



## Innovation Back Then



# Innovation Today



## The 50 Worst Inventions

From the zany to the dangerous to the just plain dumb, here is *TIME*'s list (in no particular order) of some of the world's bright ideas that just didn't work out

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### WORST INVENTIONS

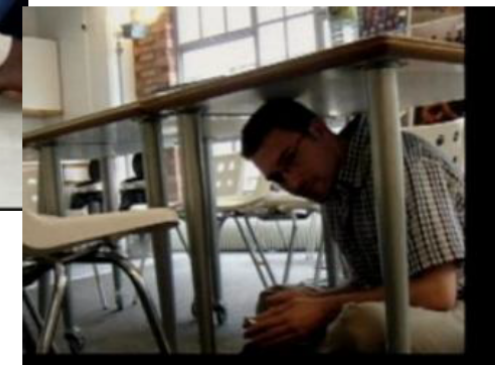
#### Segway

By Dan Fletcher | Thursday, May 27, 2010

Give inventor Dean Kamen this: he's a master of buzz. A closely guarded secret that was supposed to change the world upon its release in 2001, the Segway never brought about its promised revolution in transportation. Though the technology is pretty cool — very expensive gyroscopes make the thing nearly impossible to tip over (though George W. Bush found a way) — the Segway's sales far underperformed vs. Kamen's predictions. It lives on as the vehicle of choice for mall cops and lazy tourists, but the Segway's best contribution might be as the vehicle of choice for failed magician Gob Bluth in *Arrested Development*.



## Empathy – Gaining Insights



## Design Thinking in Action - Result



## Empathy – Gaining Insights



## Design Thinking in Action - Result



**D-Lab** MIT Massachusetts Institute of Technology

Development through Dialogue, Design & Dissemination

MIT Courses Study Abroad Youth Outreach Creative Capacity Building IDIN-CITE Scale-Up Technologies

**MIT Courses**

Filter: ☐ Fall Semester ☐ Spring Semester

D-Lab: Dissemination	D-Lab: Health	D-Lab: Biodiversity
D-Lab: Dialogue	Wheelchair Design	
D-Lab: Waste	Developing World Prosthetics	D-Lab: Energy
D-Lab: Development	D-Lab: Supply Chains	
Development Ventures	D-Lab: ICT	Cycle Ventures
D-Lab: Schools	D-Lab: Design	D-Lab: Discovery

**COURSE LIST**

- Cross-Cultural Investigations
- D-Lab: Biodiversity
- D-Lab: Cycle Ventures
- D-Lab: Design
- D-Lab: Development
- D-Lab: Discovery
- D-Lab: Dissemination WASH
- D-Lab: Energy
- D-Lab: Health
- D-Lab: ICT
- D-Lab: Mobility
- D-Lab: Schools
- D-Lab: Supply Chains
- D-Lab: Waste
- Developing World Prosthetics
- Development Ventures

## Social Innovation Project (SIP)

Year-two students use design thinking process to develop innovative ideas for social good.



## Embrace

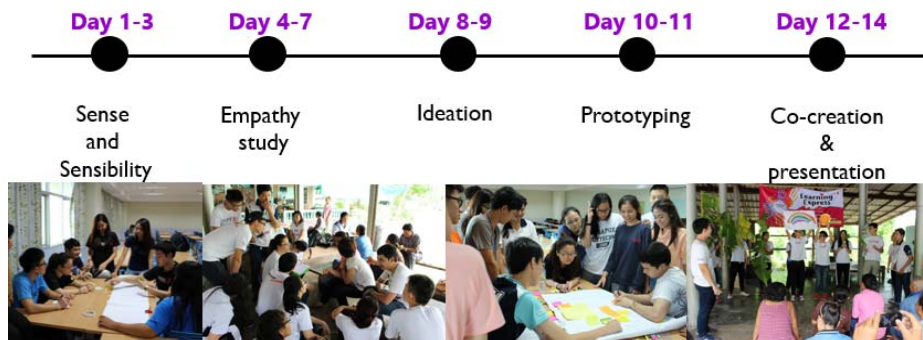


<https://www.youtube.com/watch?v=IVDb8QYr8GA>

Learning Express Thailand (RMUTT)

LeX I 8 – 21 March 2015

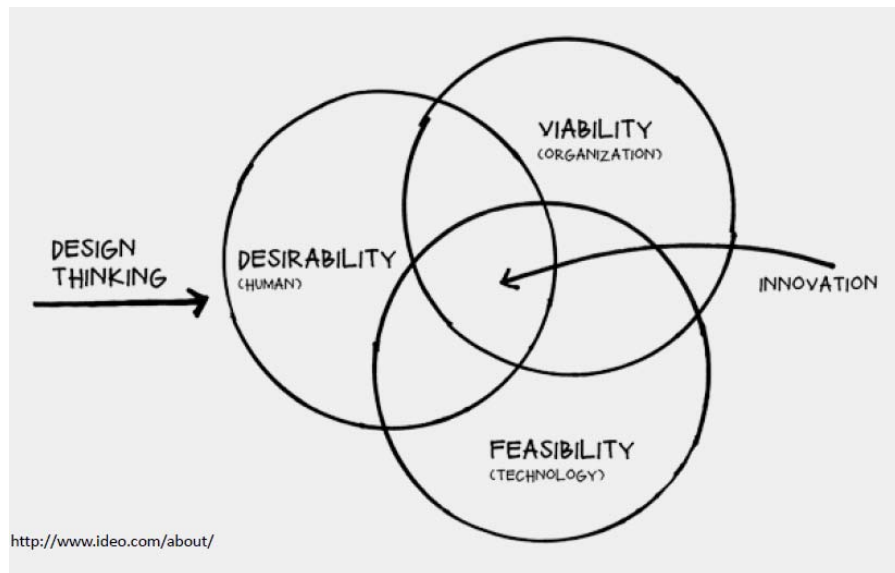
LeX II 14 – 28 June 2015



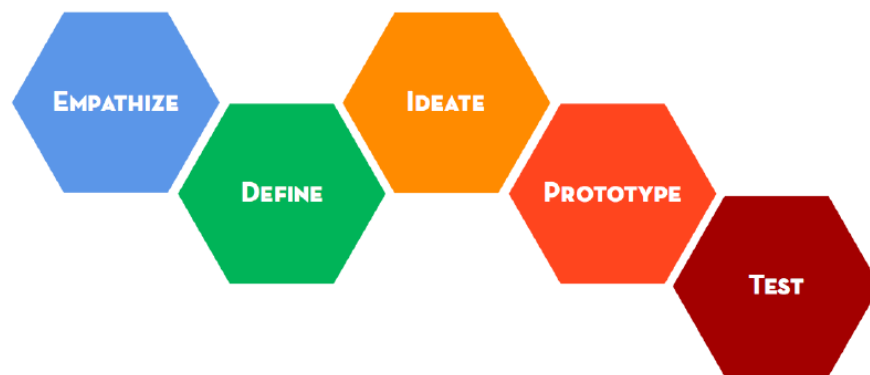
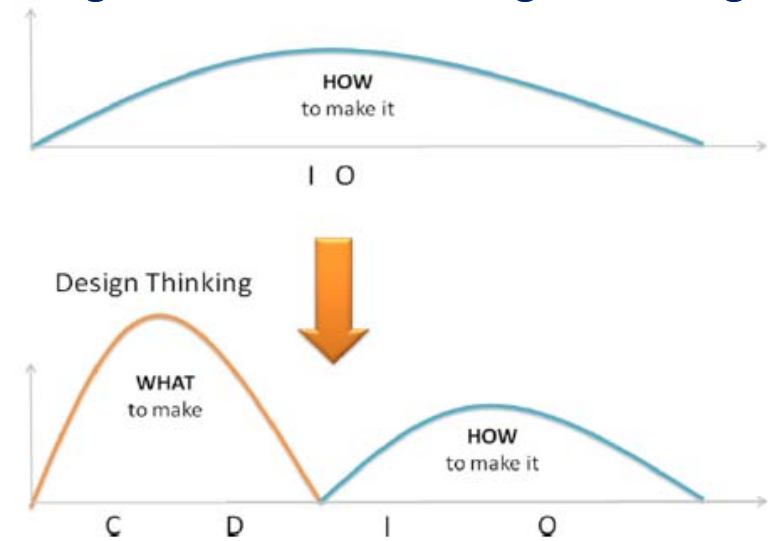
*"Design thinking is a human-centered approach to innovation that draws from the designer's toolkit to integrate the needs of people, the possibilities of technology, and the requirements for business success."*



Tim Brown on Design Thinking  
CEO, IDEO



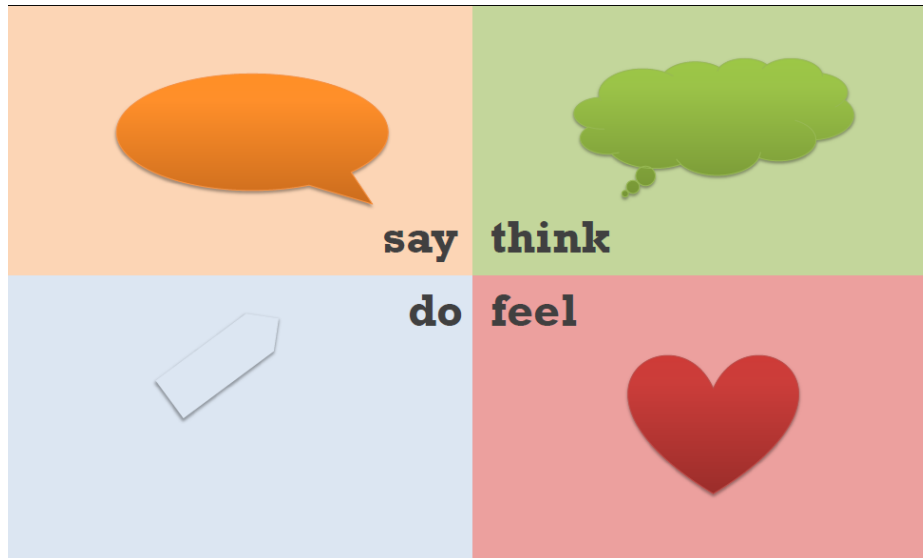
## Strengthen CDIO with Design Thinking



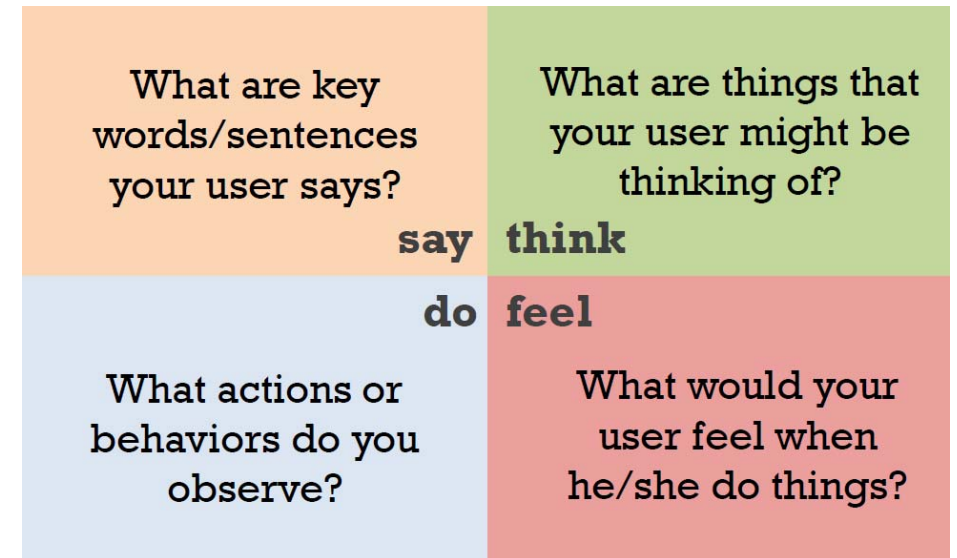
## Empathy Studies

The goal is to identify **hidden customer needs** that customers don't even know they desire, or have **difficulty envisioning** due to lack of exposure to new technologies or being locked in the mindset of working with existing products and services.

## Empathy Map



## Empathy Map



## User Interview

- Gather information by asking:
  - What is your user like?
  - What is “purse” like for him/her?
  - What are his/her past experiences of using the purse
- Tips
  - Ask why
  - “tell me more”
  - Get as much information as possible
  - Write down all details of your user’s answer

Exercise: Work in a group of 4

ให้ถามเพื่อนเกี่ยวกับกระเป๋าสตางค์



5 minutes interview your user

## Define User Needs

**An expat needs a car because she has to commute.**

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**An expat in Thailand needs to purchase a reliable second-hand car because she has a tight budget and won't stay for too long.**

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**An expat needs a car because she has to commute.**

**An expat in Thailand needs to purchase a reliable second-hand car because she has a tight budget and won't stay for too long.**

**A European expat first-time in Thailand needs to have a reliable and affordable way to commute because she has a tight budget and won't stay for too long.**



## User Needs

3 minutes  
Pattern 1

\_\_\_\_\_ needs a better way to \_\_\_\_\_  
*user's name* *user's goal*

Because \_\_\_\_\_  
*surprising insight*

*Example:*  
*Mike needs a better way to be motivated to eat vegetable because he does not want to go to see the doctor.*



## User Needs

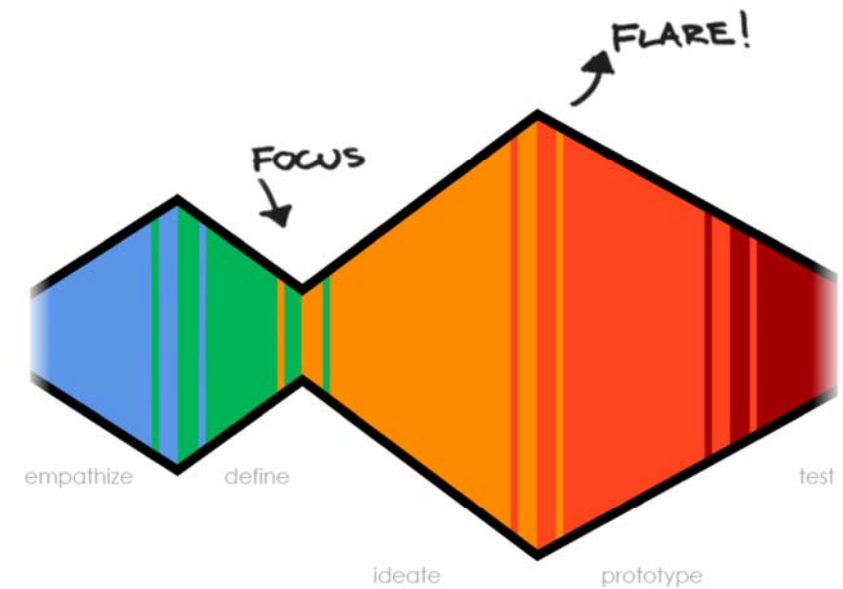
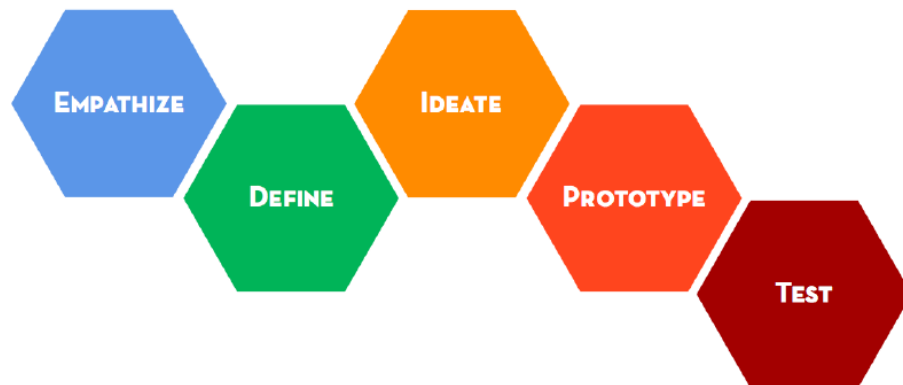
3 minutes  
Pattern 2

Develop "Need Statement"

How can we help \_\_\_\_\_ to \_\_\_\_\_ ?  
*user's name* *user's goal*

*Example:*

- *How can we help Mike to be motivated to eat vegetable?*



# BRAINSTORM RULES

one conversation at a time

encourage wild ideas

go for quantity

be visual

headline!

stay on topic

build on the ideas of others

defer judgment



## High Impact Brainstorming

Round 1: 3 ideas (2 minutes)

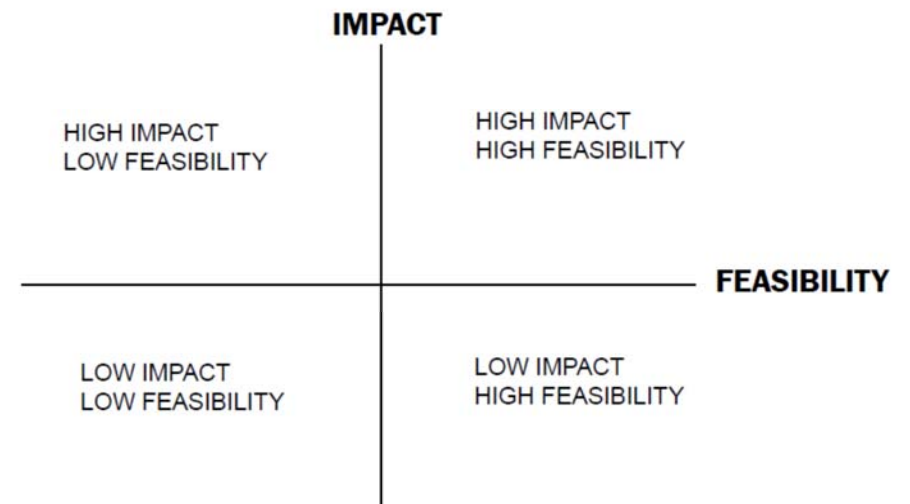
Share to your teammates

Round 2: 3 more ideas (build up from your teammates)

Select **3** best Concepts

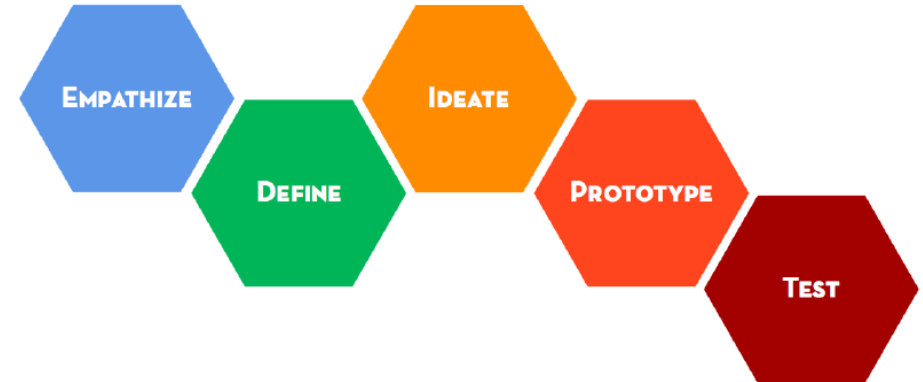


## Selection Criteria – 2x2 matrix



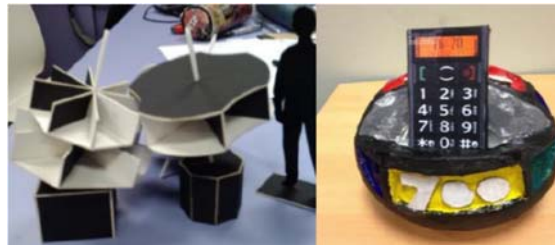
# Title your concept

concept sketch



# Prototype

Paper/Physical  
Prototypes



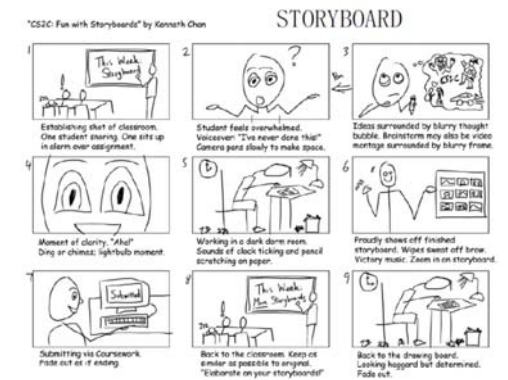
Video  
Role Play



# Prototype

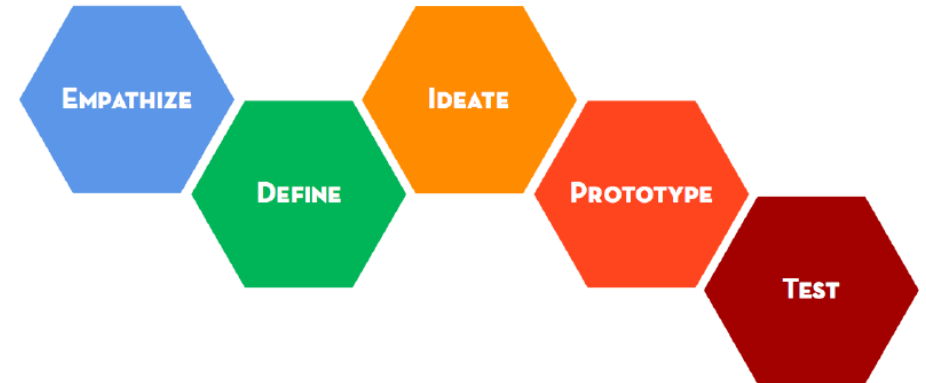
Storyboard

User Journey





Make a Prototype  
5 minutes



## Co-Creation – User Feedback

